

## Libraries

| Activity Categorisation                                     | Detail   | Price Detail   |  |   |               |         |       |
|---|----------|--|--|---|---------------|---------|-------|
|   |          | Activity   | Duration   | 2012-13   | 2013-14       | 2014-15 | Venue |
| <b>TO HIRE</b>  |          |  |  |   |               |         |       |
| Compact discs   | 1 week   | £1   | £1   | <b>£1</b>   | All libraries | 0.0%    |       |
| Latest DVDs   | 1 week   | £2.00 for 3 days   | £2.00 for 3 days   | <b>£2.00 for 3 days</b>   | All libraries | 0.0%    |       |
| Latest DVDs concessionary groups                            | 1 week   | £1.00 for 3 days   | £1.00 for 3 days   | <b>£1.00 for 3 days</b>   | All libraries | 0.0%    |       |
| DVD box sets  | 2 weeks  | £4.00  | £4.00  | <b>£4.00</b>  | All libraries | 0.0%    |       |
| DVD Annual subscription                                     | annual   | £50.00   | £50.00   | <b>£50.00</b>   | All libraries | 0.0%    |       |
| DVD Annual subscription concessionary                       | annual   | £25.00   | £25.00   | <b>£25.00</b>   | All libraries | 0.0%    |       |
| Adult books on cassette                                     | 4 weeks  | 50p  | 50p  | <b>50p</b>  | All libraries | 0.0%    |       |
| Adult books on cd and mp3                                   | 4 weeks  | £1.50  | £1.50  | <b>£1.50</b>  | All libraries | 0.0%    |       |
| Adult books on cd and mp3-ove                               | 4 weeks  | £1.00  | £1.00  | <b>£1.00</b>  | All libraries | 0.0%    |       |
| Cd rom for children   | 4 weeks  | £1.00  | £1.00  | <b>£1.00</b>  | All libraries | 0.0%    |       |
| Adult Cd roms   | 4 weeks  | £2.00  | £2.00  | <b>£2.00</b>  | All libraries | 0.0%    |       |
| Information dvds  | 4 weeks  | £2.00  | £2.00  | <b>£2.00</b>  | All libraries | 0.0%    |       |
| <b>LOST ITEMS</b>   |          |  |  |   |               |         |       |
| Books   | N/A      | Replacement cost   | Replacement cost   | <b>Replacement cost</b>   | All libraries | 0.0%    |       |
| MP3 books   | N/A      | £30.00   | £30.00   | <b>£30.00</b>   | All libraries | 0.0%    |       |
| Storysacks  | N/A      | £50.00   | £50.00   | <b>£50.00</b>   | All libraries | 0.0%    |       |
| <b>LATE CHARGES</b>   |          |  |  |   |               |         |       |
| Overdue Books   | daily    | 15p per day 4.50 max   | 15p per day 4.50 max   | <b>15p per day 4.50 max</b>   | All libraries | 0.0%    |       |
| Overdue Books over 60s                                      | daily    | 10p per day £3.00 max  | 10p per day £3.00 max  | <b>10p per day £3.00 max</b>  | All libraries | 0.0%    |       |
| DVDs at hire charge of £2.00                                | daily    | £1.00 per day £30.00 max   | £1.00 per day £30.00 max   | <b>£1.00 per day £30.00 max</b>   | All libraries | 0.0%    |       |
| Older DVDs at hire charge of £1.00                          | daily    | 50p per day £15.00 max   | 50p per day £15.00 max   | <b>50p per day £15.00 max</b>   | All libraries | 0.0%    |       |
| Older DVDs for children at hire charge of £1.00             | daily    | 25p per day £7.50 max  | 25p per day £7.50 max  | <b>25p per day £7.50 max</b>  | All libraries | 0.0%    |       |
| DVD box sets  | daily    | £1.00 per day £30.00 max   | £1.00 per day £30.00 max   | <b>£1.00 per day £30.00 max</b>   | All libraries | 0.0%    |       |
| Storysacks  | daily    | 50p - £15 max  | 50p - £15 max  | <b>50p - £15 max</b>  | All libraries | 0.0%    |       |
| <b>RESERVATION FEES</b>                                     |          |  |  |   |               |         |       |
| Adult items not in stock in Southampton                     | N/A      | £3.00 basic search, additional £5.00 for books obtained from premium rate libraries. | £3.00 basic search, additional £5.00 for books obtained from premium rate libraries. | <b>£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.</b> | All libraries | 0.0%    |       |
| Adult items not in stock in Southampton concessions         | N/A      | £1.50 basic search, additional £2.50 for books obtained from premium rate libraries. | £1.50 basic search, additional £2.50 for books obtained from premium rate libraries. | <b>£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.</b> | All libraries | 0.0%    |       |
| Renewal of loans of Adult items not in stock in Southampton | N/A      | 1.00   | 1.00   | <b>1.00</b>   | All libraries | N/A     |       |
| Music sets not in stock in Southampton                      | N/A      | £20 per 40 or part   | £20 per 40 or part   | <b>£20 per 40 or part</b>   | All libraries | 0.0%    |       |
| <b>OTHER CHARGES</b>  |          |  |  |   |               |         |       |
| USB Flash drive   |          | £6-£10   | £6-£10   | <b>£6-£10</b>   | All libraries | 0.0%    |       |
| A4 Colour photocopies and print out                         | N/A      | £0.50  | £0.50  | <b>£0.50</b>  | All libraries | 0.0%    |       |
| A4 black and white photocopies and print out                | N/A      | £0.10  | £0.10  | <b>£0.10</b>  | All libraries | 0.0%    |       |
| A3 Colour photocopies and print out                         | N/A      | £1.00  | £1.00  | <b>£1.00</b>  | Central       | 0.0%    |       |
| A4 colour photocopies and print out                         | N/A      | £0.20  | £0.20  | <b>£0.20</b>  | All libraries | 0.0%    |       |
| A3 Prints from microfilm                                    | N/A      | £0.60  | £0.60  | <b>£0.60</b>  | Central       | 0.0%    |       |
| Scanning service  | N/A      | £1.00 for first page + 60p each for subsequent                                       | <b>£1.00 for ten page</b>  | <b>£1.00 for ten page</b>   | Central       | 0.0%    |       |
| 4 x 6 prints from Plimsoll image database                   | N/A      | £2.50 + £1.50 p&p  | £2.50 + £1.50 p&p  | <b>£2.50 + £1.50 p&amp;p</b>  | Central       | 0.0%    |       |
| A4 prints from Plimsoll image database                      | N/A      | £5.50 + £1.50 p&p  | £5.50 + £1.50 p&p  | <b>£5.50 + £1.50 p&amp;p</b>  | Central       | 0.0%    |       |
| Fax copies inside UK  | N/A      | £1 front page - 60 p other pages   | £1 front page - 60 p other pages   | <b>£1 front page - 60 p other pages</b>   | All libraries | 0.0%    |       |
| Meeting Room/ Library Hire Commercial Use                   | per hour | £30  | £30  | <b>£30</b>  | All libraries | 0.0%    |       |
| Disk repair   | N/A      | £1.00 - £2.50  | £1.00 - £2.50  | <b>£1.00 - £2.50</b>  | Central       | 0.0%    |       |
| Laminating service  | N/A      | £1 A4 £1.50 A3   | £1 A4 £1.50 A3   | <b>£1 A4 £1.50 A3</b>   | All libraries | 0.0%    |       |

Arts & Heritage

| Activity Categorisation  |                                      | Detail          |                 | Price Detail |                 |                 |            | Comments                            |   |                             |
|--|--------------------------------------|-----------------|-----------------|--------------|-----------------|-----------------|------------|-------------------------------------|---|-----------------------------|
| Activity   | Duration of Activity (if applicable) | 2010-11         | 2011-12         | 2012-13      | 2013-14         | 2014-15         | % Increase | Venue                               | Comments  | Venue entry charge included |
| <b>Collections</b>   |                                      |                 |                 |              |                 |                 |            |                                     |   |                             |
| Search and certified copy of Motor Vehicle Registration documents, Electoral registers, & Baptisms |                                      | n/a             | n/a             | N/A          | £4.00           | £4.00           | 0%         | Archives Offices                    | No change   |                             |
| Search of Central Index Register of Seamen   |                                      | £16.00          | £16.00          | N/A          | £16.00          | £16.00          | 0%         | Archives Offices                    | No change   |                             |
| General Research (anything beyond information on holdings or short, specific searches)             |                                      | £40.00          | £40.00          | N/A          | £40.00          | £40.00          | 0%         | Archives Offices                    | No change   |                             |
| Art Vaults, this is for max 5 vaults per day   |                                      | £525.00         | £525.00         | N/A          | £550.00         | £550.00         | 0%         | New product in                      | No change   |                             |
| Corporate curatorial talk  | 1 hour                               | 215.00          | 215.00          | N/A          | £215.00         | £215.00         | 0%         | Art Gallery or off-site             | No change   |                             |
| Talk for community or stakeholder group  | 1 hour                               | £50 plus travel | £50 plus travel | N/A          | £50 plus travel | £50 plus travel | 0%         |                                     | No change   |                             |
| ADS CHARGES These costs are exclusive of VAT, which will be added for payment by the depositor.    | 1-100 files                          | n/a             | £110.00         | £115.00      | £118.00         | £118.00         | 0%         |                                     | No change   |                             |
|  | 101-500 files                        | n/a             | £165.00         | £172.00      | £177.00         | £177.00         | 0%         |                                     | No change   |                             |
|  | 501-2000 files                       | n/a             | £326.00         | £341.00      | £351.00         | £351.00         | 0%         |                                     | No change   |                             |
|  | 2000+ files                          | n/a             | n/a             | n/a          | £500.00         | £500.00         | 0%         |                                     | No change   |                             |
| Tour of CMC store  | 1 hour                               | n/a             | n/a             | £50          | £50             | £50             | 0%         | Curator of Maritime & Local History | No change   |                             |
| <b>Digital Archive - 1 - 100 files</b>   | N/A                                  | £108.00         | £110.00         | £115.00      | £119.00         | £123.50         | 4%         | N/A                                 | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure |                             |
| <b>Digital Archive - 101 - 500 files</b>   | N/A                                  | £162.00         | £165.00         | £172.00      | £178.00         | £184.50         | 4%         | N/A                                 | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure |                             |
| <b>Digital Archive - 500+ files</b>  | N/A                                  | £324.00         | £326.00         | £341.00      | £354.00         | £367.50         | 4%         | N/A                                 | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure |                             |
| <b>Paper Records</b>   |                                      |                 |                 |              |                 |                 |            |                                     |   |                             |
| Sheets stored in documents boxes sized 380x250x125mm   | N/A                                  | £9.50           | £10.00          | £10.45       | £10.85          | £11.25          | 4%         | N/A                                 | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.   |                             |
| Outsize documents requiring separate storage   | N/A                                  | £2.74           | £2.80           | £2.93        | £3.00           | £3.07           | 2%         | N/A                                 | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.   |                             |
| <b>Drawings</b>  |                                      |                 |                 |              |                 |                 |            |                                     |   |                             |

|  |     |        |        |        |        |        |    |     |   |
|--|-----|--------|--------|--------|--------|--------|----|-----|---|
| To be submitted for storage in drawers , cost per drawing          | N/A | £1.21  | £1.25  | £1.30  | £1.36  | £1.42  | 4% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Drawings size A1 or larger to be submitted rolled to specification | N/A | £2.74  | £2.80  | £2.93  | £3.00  | £3.07  | 2% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| <b>Photographs</b>   |     |        |        |        |        |        |    |     |   |
| Negatives, per hanging files                                       | N/A | £1.56  | £1.60  | £1.67  | £1.73  | £1.79  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Negatives, loose, per three strips                                 | N/A | £1.85  | £1.90  | £1.99  | £2.05  | £2.11  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Contact Prints, per hanging files                                  | N/A | £1.56  | £1.60  | £1.67  | £1.73  | £1.79  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Contact prints, loose, each  | N/A | £1.85  | £1.90  | £1.99  | £2.05  | £2.11  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Prints, 6x4, in sleeves, each                                      | N/A | £0.39  | £0.40  | £0.42  | £0.43  | £0.44  | 2% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Prints, loose, each  | N/A | £0.78  | £0.80  | £0.84  | £0.87  | £0.90  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Transparencies, 35mm, mounted, per hanging file                    | N/A | £1.97  | £2.00  | £2.09  | £2.15  | £2.21  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Transparencies, 35mm, loose, per 100                               | N/A | £12.58 | £12.75 | £13.32 | £13.85 | £14.40 | 4% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| X-Radiographs, each  | N/A | £1.56  | £1.60  | £1.67  | £1.73  | £1.79  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Microforms, fixed cost   | N/A | £1.56  | £1.60  | £1.67  | £1.73  | £1.79  | 3% | N/A | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |
| Black & White A4   |     | £0.32  | £0.35  | N/A    | £0.35  | £0.35  | 0% | N/A | Static as prices revised significantly in 2010/11   |
| Black & White A3   |     | £0.42  | £0.45  | N/A    | £0.45  | £0.45  | 0% | N/A | Static as prices revised significantly in 2010/11   |
| Laser A4   |     | £1.58  | £1.60  | N/A    | £1.60  | £1.60  | 0% | N/A | Static as prices revised significantly in 2010/11   |
| Laser A3   |     | £1.85  | £1.90  | N/A    | £1.90  | £1.90  | 0% | N/A | Static as prices revised significantly in 2010/11   |
| Microfiche printouts by user                                       |     | £0.63  | £0.65  | N/A    | £0.65  | £0.65  | 0% | N/A | Static as prices revised significantly in 2010/11   |

|   |                         |         |         |         |         |         |     |                  |   |  |
|---|-------------------------|---------|---------|---------|---------|---------|-----|------------------|---|--|
| By staff  |                         | £1.26   | £1.30   | N/A     | £1.30   | £1.30   | 0%  | N/A              | Static as prices revised significantly in 2010/11   |  |
| A0 size maps  |                         | £4.73   | £4.80   | N/A     | £4.80   | £4.80   | 0%  | N/A              | Static as prices revised significantly in 2010/11   |  |
| Digital images  |                         | £2.63   | £2.70   | N/A     | £2.70   | £2.70   | 0%  | N/A              | Static as prices revised significantly in 2010/11   |  |
| Images on CD ROM  |                         | n/a     | n/a     | N/A     | £3.00   | £3.00   | 0%  | Archives Offices | 2 different prices last year so met in the middle for this year   |  |
| <b>The Material Archive</b>   |                         |         |         |         |         |         |     |                  |   |  |
| <b>Bulk Finds</b>   |                         |         |         |         |         |         |     |                  |   |  |
| One Southampton standard cardboard box at 260x560x130mm   | N/A                     | £17.23  | £17.50  | £18.25  | £18.90  | £19.58  | 4%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| One Southampton large box at 260x560x260mm  | N/A                     | £34.46  | £35.00  | £36.50  | £37.80  | £39.16  | 4%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| <b>Itemised Finds</b>   |                         |         |         |         |         |         |     |                  |   |  |
| One Southampton standard cardboard box at 260x560x130mm   | N/A                     | £17.23  | £17.50  | £18.25  | £18.90  | £19.58  | 4%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| One Southampton large box at 260x560x260mm  | N/A                     | £34.46  | £35.00  | £36.50  | £37.80  | £39.16  | 4%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| Items finds that do require storage in a controlled environment (e.g. metal, glass, organic material), each | N/A                     | £0.32   | £0.35   | £0.36   | £0.37   | £0.38   | 3%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| Cost of entering SMART 5 forms into Object Database, per form   | N/A                     | £0.83   | £0.85   | £0.89   | £0.92   | £0.95   | 3%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| Cost of entering SMART 5 forms into Object Database, per form including scanning image                      | N/A                     | £1.56   | £1.60   | £1.67   | £1.73   | £1.79   | 3%  | N/A              | Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. |  |
| <b>Royalties and copyright fees</b>   |                         |         |         |         |         |         |     |                  |   |  |
| Book articles for education   | N/A                     | n/a     | n/a     | N/A     | n/a     | £43.00  | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Book articles for commercial  | N/A                     | n/a     | n/a     | N/A     | n/a     | £81.40  | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Book articles worldwide   | N/A                     | n/a     | n/a     | N/A     | n/a     | £113.30 | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Electronic and newspapers   | N/A                     | n/a     | n/a     | N/A     | n/a     | £110.20 | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Film  | N/A                     | n/a     | n/a     | N/A     | n/a     | £110.20 | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Book jackets UK   | N/A                     | n/a     | n/a     | N/A     | n/a     | £171.00 | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Book jackets Worldwide  | N/A                     | n/a     | n/a     | N/A     | n/a     | £282.20 | n/a | N/A              | Addition to pricing report for 14/15  |  |
| Hire of slides each (£21 refundable deposit)  | N/A                     | n/a     | n/a     | N/A     | n/a     | £1.55   | n/a | N/A              | Addition to pricing report for 14/15  |  |
| <b>Venue Hire</b>   |                         |         |         |         |         |         |     |                  |   |  |
| <b>Westgate Hall</b>  |                         |         |         |         |         |         |     |                  |   |  |
| Hire (9am -5pm) 7 days a week   | Minimum 2 hour booking  | £125.00 | £160.00 | £160.00 | £160.00 | £165.00 | 3%  | Westgate Hall    | Slight increase to cover staffing cost  |  |
| Internal/External/Stakeholders  | After 5pm 7 days a week | £150.00 | £160.00 | £170.00 | £170.00 | £175.00 | 3%  | Westgate Hall    | Slight increase to cover staffing cost  |  |

|   |                      |         |         |         |         |         |    |               |  |  |
|---|----------------------|---------|---------|---------|---------|---------|----|---------------|--|--|
| External Hire   | Each additional hour |         |         | £85.00  | £85.00  | £85.00  | 0% | Westgate Hall | Keep static to increase uptake of additional hours   |  |
| Internal and Stakeholder/Private Hire                 | Each additional hour |         |         | £65.00  | £50.00  | £50.00  | 0% | Westgate Hall | Keep static to increase uptake of additional hours   |  |
| Internal day and partership/stakeholder hire 9am-5pm  | Per Hour Min 2 hours | £100.00 | £105.00 | £105.00 | £105.00 | £105.00 | 0% | Westgate Hall | Keep static to increase uptake of additional hours   |  |
| Day hire rate   | 9-5pm                |         |         |         |         | £510.00 |    | Westgate Hall | New pricing for competitive day rate   |  |
| <b>Tudor House Museum</b>                             |                      |         |         |         |         |         |    |               |  |  |
| Whole Museum Internal or External                     | POA (per hour)       |         | £270.00 | £325.00 | £325.00 | £325.00 | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| <b>Partner/Stakeholder Rate</b>                       |                      |         |         |         |         |         |    |               |  |  |
| Georgian Room Day Hire (40 max) Internal              | Per Hour             |         | £40.00  | £50.00  | £50.00  | £50.00  | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| Georgian Room Eve Hire (40 max) internal and External | Per Hour             |         | £90.00  | £110.00 | £110.00 | £110.00 | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| KJP Day Hire (60 max) internal                        | Per Hour             |         | £40.00  | £50.00  | £50.00  | £50.00  | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| KJP Eve Hire (60 max) internal and external           | Per Hour             |         | £90.00  | £110.00 | £110.00 | £110.00 | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| Banqueting Hall eve hire (50 max) internal            | Per Hour             |         | £90.00  | £110    | £110.00 | £110.00 | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| Whole Museum eve hire (325 max) stakeholder           | Per Hour             |         | £150.00 | £180.00 | £180.00 | £180.00 | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| Georgian Room Day Hire ( 40 max) External             | per Hour             |         | £130.00 | £65     | £65.00  | £65.00  | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| KJP Day Hire (60 max) external                        | Per Hour             |         | £130.00 | £65     | £65.00  | £65.00  | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| Banqueting Hall Eve hire                              | Per Hour             |         | £160.00 | £160.00 | £160    | £160    | 0% | Tudor House   | Price to remain static to encourage take up.   |  |
| P/A Hire  | Per Hour             |         | £20.00  | £20.00  | £25.00  | £25.00  | 0% | Tudor House   | Normal cost per hour if external would be higher, increase of 25% is acceptable as we have our own. £25 per hour capped at |  |
| By arrangement after 10pm extra cost per staff member | Per Hour             |         | £10.00  | £10.00  | £10.00  | £10.00  | 0% | Tudor House   | Static to accommodate staff costs.   |  |
| Photos only for weddings in garden                    | set price            |         |         |         |         | £50.00  |    |               | New price  |  |
| <b>Combination Weddings</b>                           |                      |         |         |         |         |         |    |               |  |  |
| Wedding Hire (georgian room and KJP)                  | 4 hour booking       |         | £520.00 | £520.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |
| Westgate Hall and KJP                                 | 4 hour booking       |         | £600.00 | £600.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |
| Weekend Hire (WG Hall and KJP)                        | 4 hour booking       |         | £800.00 | £800.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |
| Westgate Hall and Georgian Room                       | 4 hour booking       |         | £600.00 | £600.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |
| Weekend Hire (WG Hall and KJP)                        | 4 hour booking       |         | £800.00 | £800.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |
| Georgian Room and KJP                                 | 4 hour booking       |         | £600.00 | £600.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |
| Weekend Hire (WG Hall and KJP)                        | 4 hour booking       |         | £800.00 | £800.00 | £450.00 | £450.00 | 0% | Tudor House   | Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.                          |  |



|  |                                       |         |         |         |         |                |     |             |   |  |
|--|---------------------------------------|---------|---------|---------|---------|----------------|-----|-------------|---|--|
|  | <b>Minimum 2 hour booking</b>         |         |         |         |         |                |     |             |   |  |
|  | Stakeholder Rate                      |         |         | £200.00 | £210.00 | <b>£210.00</b> | 0%  | SeaCity     | Price to remain static to encourage take up.                      |  |
| <b>SeaCity Museum Entry charges</b>  |                                       |         |         |         |         |                |     |             |   |  |
| Adults   |                                       |         |         | £8.50   | £8.50   | <b>£9.50</b>   | 12% |             | Increase to allow exhibition costs to be included in ticket price |  |
| Concessions (children aged 5 -16, students and adults over 60)                                 |                                       |         |         | £6.00   | £6.00   | <b>£7.00</b>   | 17% |             | Increase to allow exhibition costs to be included in ticket price |  |
| Under 5's  |                                       |         |         | Free    | Free    |                |     |             |   |  |
| Family (two adults and Three children)   |                                       |         |         | £25.00  | £25.00  | <b>£29.50</b>  | 18% |             | Increase to allow exhibition costs to be included in ticket price |  |
| Group Travel (minimum of 10 people, advance booking and payment only)                          |                                       |         |         | £6.50   | £6.50   | <b>£7.50</b>   | 15% |             | Increase to allow exhibition costs to be included in ticket price |  |
| Pavilion adult ticket  |                                       |         |         |         |         | <b>£6.50</b>   | n/a |             | New maximum ticket price  |  |
| Pavilion concession ticket   |                                       |         |         |         |         | <b>£5.00</b>   | n/a |             | New maximum ticket price  |  |
| Pavilion family ticket   |                                       |         |         |         |         | <b>£20.00</b>  | n/a |             | New maximum ticket price  |  |
| Annual adult Pass for SeaCity  |                                       |         |         |         |         | <b>£25.00</b>  | n/a |             | New maximum ticket price  |  |
| Annual concession Pass for SeaCity   |                                       |         |         |         |         | <b>£20.00</b>  | n/a |             | New maximum ticket price  |  |
| Annual family Pass for SeaCity   |                                       |         |         |         |         | <b>£65.00</b>  | n/a |             | New maximum ticket price  |  |
| <b>Joint venue Entry charges</b>   |                                       |         |         |         |         |                |     |             |   |  |
| Adult venue and TH ticket  |                                       |         |         |         |         | <b>£13.00</b>  |     |             | New maximum ticket price  |  |
| Concession venue and TH ticket   |                                       |         |         |         |         | <b>£12.00</b>  |     |             | New maximum ticket price  |  |
| Family venue and TH ticket   |                                       |         |         |         |         | <b>£40.00</b>  |     |             | New maximum ticket price  |  |
| Adult Pavilion and TH ticket   |                                       |         |         |         |         | <b>£10.00</b>  |     |             | New maximum ticket price  |  |
| Concession Pavilion and TH ticket  |                                       |         |         |         |         | <b>£9.00</b>   |     |             | New maximum ticket price  |  |
| Family Pavilion and TH ticket  |                                       |         |         |         |         | <b>£30.00</b>  |     |             | New maximum ticket price  |  |
| Annual adult pass for both TH and SC   |                                       |         |         |         |         | <b>£31.00</b>  |     |             | New maximum ticket price  |  |
| Annual concession pass for both TH and SC  |                                       |         |         |         |         | <b>£26.00</b>  |     |             | New maximum ticket price  |  |
| Annual family pass for both TH and SC  |                                       |         |         |         |         | <b>£95.00</b>  |     |             | New maximum ticket price  |  |
| <b>Art Gallery Hire Charges</b>  |                                       |         |         |         |         |                |     |             |   |  |
| Hire (day)   | 80 max seated window end              | £339.00 | £355.00 | £160.00 | £160.00 | <b>£165.00</b> | 3%  | Art Gallery | Slight increase to cover staffing cost                            |  |
|  | 150 max seated/piano bay end (2 hour) | £339.00 | £355.00 | £160.00 | £160.00 | <b>£165.00</b> | 3%  | Art Gallery | Slight increase to cover staffing cost                            |  |
| Evening Hire internal or external (per hour. Without side galleries) Minimum two hour booking. | 0 - 100 people                        | £200.00 | £210.00 | £210.00 | £210.00 | <b>£210.00</b> | 0%  | Art Gallery | Price to remain static to encourage take up.                      |  |
|  | 101-200                               | £225.00 | £235.00 | £235.00 | £235.00 | <b>£235.00</b> | 0%  | Art Gallery | Price to remain static to encourage take up.                      |  |
|  | 201-300                               | £250.00 | £260.00 | £260.00 | £260.00 | <b>£260.00</b> | 0%  | Art Gallery | Price to remain static to encourage take up.                      |  |
|  | 301-475 (side galleries open)         | £350.00 | £360.00 | £360.00 | £360.00 | <b>£360.00</b> | 0%  | Art Gallery | Price to remain static to encourage take up.                      |  |
|  | Side gallery charge (if required)     |         |         |         |         | <b>£50.00</b>  |     | Art Gallery | New price to allow flexibility in price                           |  |
| External Day Hire (by arrangement only in core hours, no exclusive use).                       | 100 maximum - Per Hour                | £150.00 | £160.00 | £160.00 | £160.00 | <b>£165.00</b> | 3%  | Art Gallery | Slight increase to cover staffing cost                            |  |
| Internal Day Charges (by window and by arrangement only).                                      | 100 maximum - Per hour                | £100.00 | 105.00  | 105.00  | £105.00 | <b>£105.00</b> | 0%  | Art Gallery | Price to remain static to encourage take up.                      |  |
|  |                                       |         |         |         |         |                | n/a |             |   |  |
|  |                                       |         |         |         |         |                | n/a |             |   |  |
| Baring Room 30 seated, 40 standing (by arrangement only)                                       | Internal Charge                       | £50.00  | £55.00  | £55.00  | £55.00  | <b>£55.00</b>  | 0%  | Art Gallery | Price to remain static to encourage take up.                      |  |
|  | External Charge                       |         |         | £80.00  | £80.00  | <b>£80.00</b>  | 0%  |             | Price to remain static to encourage take up.                      |  |
| Free Extras  | Projector Screen                      |         |         |         |         |                | n/a |             |   |  |
|  |                                       |         |         |         |         |                | n/a |             |   |  |

|   |   |         |         |         |         |                |     |             |  |  |
|---|---|---------|---------|---------|---------|----------------|-----|-------------|--|--|
|   | Flip Chart                                      |         |         |         |         |                | n/a |             |  |  |
|   |   |         |         |         |         |                | n/a |             |  |  |
| Extra Charges                           | P/A & Microphone                                | £150.00 | £150.00 | £150.00 | £150.00 | <b>£150.00</b> | 0%  | Art Gallery | Price to remain static to encourage take up. |  |
|   | Piano Tuning                                    | £75.00  | £75.00  | £75.00  | £80.00  | <b>£85.00</b>  | 6%  | Art Gallery | To cover cost of piano tuning increase       |  |
|   | Cloak Room Attendant                            | £25.00  | £25.00  | £25.00  | £25.00  | <b>£25.00</b>  | 0%  | Art Gallery | Price to remain static to encourage take up. |  |
|   | After 10pm extra cost per staff member per hour | £10.00  | £10.00  | £10.00  | £10.00  | <b>£10.00</b>  | 0%  | Art Gallery | Price to remain static to encourage take up. |  |
| <b>Art Gallery</b>                      |   |         |         |         |         |                |     |             |  |  |
| <b>Art Lease</b>                        |   |         |         |         |         |                |     |             |  |  |
| Standard (£2,000 and under)             | 1 year  | £80.00  | £85.00  | N/A     | £89.00  | <b>£89.00</b>  | 0%  | Client      | No increase                                  |  |
| Bronze (£2,000-£10,000)                 | 1 year  | £120.00 | £122.00 | N/A     | £125.00 | <b>£125.00</b> | 0%  | Client      | No increase                                  |  |
| Silver (£10,001-£20,000)                | 1 year  | £205.00 | £205.00 | N/A     | £210.00 | <b>£210.00</b> | 0%  | Client      | No increase                                  |  |
| Gold (£20,000-50,000)                   | 1 year  | £440.00 | £440.00 | N/A     | £450.00 | <b>£450.00</b> | 0%  | Client      | No increase                                  |  |
| Platinum (over £50,000)                 | 1 year  | POA     |         | N/A     | POA     |                |     | Client      |  |  |
| Art4Schools image hire                  | New annual charge                               | 90      |         | N/A     | £94.00  | <b>£94.00</b>  | 0%  | Clients     | No increase                                  |  |
| Home Loan Lease                         | New annual charge                               |         | £48.00  | N/A     | £50.00  | <b>£50.00</b>  | 0%  | Clients     | No increase                                  |  |
| <b>Arts and Heritage</b>                |   |         |         |         |         |                |     |             |  |  |
| <b>Learning Activities (See Note 1)</b> |   |         |         |         |         |                |     |             |  |  |



**Arts & Heritage Continued**

| Activity   | Duration of Activity (if applicable)   | Minimum Participants  | Maximum Participants | Cost per extra person                  | 2010-11 | 2011-12 | 2012-13    | 2013-14 Prices | 2014-15        | Percentage increase | Venue                       | Comment                          |
|--|--|---|----------------------|--|---------|---------|------------|----------------|----------------|---------------------|-----------------------------|----------------------------------|
| <b>On site</b>   |  |   |                      |  |         |         |            |                |                |                     |                             |                                  |
| Discover sessions for schools and low income groups          | 1 hour                                 | 1   | 33                   | 0, just entry if applicable            | £42.00  | £43.00  | £45<br>£46 | £46.00         | <b>£46.00</b>  | 0%                  | Any Arts and Heritage       | Same as this yr                  |
| Tour for adult education groups                              | 1 hour                                 | 1   | 15                   | £6.50, which includes entry After 20 - |         | £53.00  | £55<br>£67 | £67.00         | <b>£67.00</b>  | 0%                  | Any Arts and Heritage venue | Same as this yr                  |
| Workshops for schools and low income groups                  | 1 hour                                 | 1   | 33                   | 0, just entry if applicable            | £72.00  | £73.00  | £76<br>£80 | £80.00         | <b>£82.00</b>  | 3%                  | Any Arts and Heritage       | Increase for materials           |
| Workshops for adult groups                                   | 1 hour                                 | 1   | 15                   | £6.50, which includes entry After 20 - |         | £105.00 | £110.00    | £110.00        | <b>£115.00</b> | 5%                  | Any Arts and Heritage venue | Increase for materials           |
| Family, children and young peoples: Artsd and Heritage clubs | Maximum 2 hours. Price per participant | N/a - ticketed sales. WS cancelled if not enough participants | 15 standard. 20 max  | n/a                                    | £5.80   | £6.00   | £6.50      | £6.50          | <b>£7.50</b>   | 15%                 | Any Arts and Heritage venue | Increase for materials           |
| Family, children and youth short activities                  | Maximum 2 hours. Price per participant | N/a - ticketed sales. WS cancelled if not enough participants | 15 standard. 20 max  | n/a                                    |         | £6.00   | £6.50      | £6.50          | <b>£7.00</b>   | 8%                  | Any Arts and Heritage venue | Increase for materials           |
| Family, children and youth day long activities               | Maximum 8 hours. Price per participant | N/a - ticketed sales. WS cancelled if not enough participants | 15 standard. 20 max  | n/a                                    |         | £25.00  | £27.50     | £27.50         | <b>£32.00</b>  | 16%                 | Any Arts and Heritage venue | Increase for materials/Animation |
| Birthday party   | Maximum 1 hours. Price per participant | 10  | 20                   | n/a                                    |         |         | £10.00     | £10.00         | <b>£11.00</b>  | 10%                 | Any Arts and Heritage       | Increase to cover staff costs    |
| Birthday party   | Maximum 2 hours. Price per participant | 10  | 20                   | n/a                                    |         |         | £15.00     | £15.00         | <b>£16.50</b>  | 10%                 | Any Arts and Heritage       | Increase to cover staff costs    |
| Adult practical workshop                                     | Maximum 8 hours. Price per participant | N/a - ticketed sales. WS cancelled if not enough participants | 15                   | n/a                                    |         | £75.00  | £75.00     | £75.00         | <b>£75.00</b>  | 0%                  | Any Arts and Heritage venue | Same as this yr                  |
| Adult study day  | Maximum 8 hours. Price per participant | N/a - ticketed sales. WS cancelled if not enough participants | 20                   | n/a                                    |         | £75.00  | £75.00     | £75.00         | <b>£75.00</b>  | 0%                  | Any Arts and Heritage venue | Same as this yr                  |

|  |   |   |         |   |  |                                |                                |                                |                                |     |  |                               |
|--|---|---|---------|---|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|-----|--|-------------------------------|
| Public lecture / talk / performance/ symposium                             | Maximum 8 hours. Price per participant                    | N/a - ticketed sales. WS cancelled if not enough participants             | 110     | n/a   |  | £25.00                         | £25.00                         | £25.00                         | £35.00                         | 40% | Any Arts and Heritage venue                | Same as this yr               |
| Public venue tour  | Maximum 2 hours. Price per participant                    | N/a - ticketed sales. WS cancelled if not enough participants             | 15      | n/a   |  | £5.50                          | £5.75<br>£6.50                 | £5.75<br>£6.50                 | £7.50                          |     | Any Arts and Heritage venue                | Increase to cover staff costs |
| Corporate curatorial talk  | Maximum 2 hours.  | 1   | 15 - 20 | n/a   |  | £215.00                        | £220.00                        | £220.00                        | £220.00                        | 0%  | Any Arts and Heritage                      | Increase to cover staff costs |
| Specialist subject lecture / talk / tour                                   | Maximum 2 hours.  | 1   | 15 - 20 | n/a   |  | £215.00                        | £300.00                        | £300.00                        | £300.00                        | 0%  | Any Arts and Heritage                      | Increase to cover staff costs |
| Programmed in-house Training / INSET workshop for professional development | WHOLE DAY<br>Price per participant                        | N/a - ticketed sales. WS cancelled if not enough participants<br>5 to run | 15      | n/a   |  | £125.00                        | £125.00                        | £125.00                        | £125.00                        | 0%  | Any Arts and Heritage venue                | Same as this yr               |
| Programmed in-house Training / INSET workshop for professional development | HALF DAY<br>Price per participant                         | N/a - ticketed sales. WS cancelled if not enough participants<br>5 to run | 15      | n/a   |  | £86.00                         | £86.00                         | £86.00                         | £86.00                         | 0%  | Any Arts and Heritage venue                | Same as this yr               |
| Bespoke Group Training / INSET workshop for professional development       | WHOLE DAY<br>9 - 4<br>9 - 3<br>10-4<br>Price per activity | 8   | 12      | £30 lowest when negotiating = £20. Up to a max of 20-25 ish people. Depends on the activity |  | £730 plus travel, if off site. | £730 plus travel, if off site. | £730 plus travel, if off site. | £730 plus travel, if off site. | 0%  | Any Arts and Heritage venue OR as outreach | Same as this yr               |
| Bespoke Group Training / INSET workshop for professional development       | HALF DAY<br>10-1<br>Price per activity                    | 8   | 12      | £15, lowest £10. Up to a max of 20-25 ish people. Depends on the activity                   |  | £550 plus travel, if off site. | £550 plus travel, if off site. | £550 plus travel, if off site. | £550 plus travel, if off site. | 0%  | Any Arts and Heritage venue OR as outreach | Same as this yr               |
| <b>Off site</b>  |   |   |         |   |  |                                |                                |                                |                                |     |  |                               |
| Outreach - standard session for school or low income group (SCC)           | 1 hour  | 1   | 33      | n/a   |  | £83.00                         | £91.00                         | £91.00                         | £92.00                         | 1%  | Host venue                                 | Increase to cover staff costs |
| Outreach - standard session for school or low income group (non - scc)     | 1 hour  | 1   | 33      | n/a   |  | £93.00                         | £102.00                        | £102.00                        | £102.00                        | 0%  | Host venue                                 | same as this yr               |
| Outreach - bespoke or specialist session for school or low income group.   | Maximum 8 hours.  | 1   | 33      | n/a   |  | £250.00                        | £250<br>£300                   | £300.00                        | £300.00                        | 0%  | Host venue                                 | same as this yr               |
| Art on Wheels session  | Max 3.5 hrs   | 1   | 36      | n/a   |  |                                |                                |                                | £200.00                        | N/A | Host venue                                 | New price introduced 14/15    |
| Art on Wheels session  | Max 6 hrs   | 1   | 72      | n/a   |  |                                |                                |                                | £300.00                        | N/A | Host venue                                 | New price introduced 14/15    |
| Art on Wheels session  | Max 8 hrs   | 1   | 108     | n/a   |  |                                |                                |                                | £400.00                        | N/A | Host venue                                 | New price introduced 14/15    |
| Outreach - bespoke or specialist project day                               | Maximum 8 hours.  | n/a   | n/a     | n/a   |  | £500.00                        | £500.00                        | £500.00                        | £500.00                        | 0%  | Host venue                                 | same as this yr               |
| Loans box - handling collection SCC group                                  | 6 weeks   | n/a   | n/a     | n/a   |  | £20.00                         | £25.00                         | £25.00                         | £26.00                         | 4%  | Host venue                                 | increase to cover staff costs |

|   |                  |     |          |     |         |         |         |         |         |     |                              |                                     |
|---|------------------|-----|----------|-----|---------|---------|---------|---------|---------|-----|------------------------------|-------------------------------------|
| Loans box - handling collection<br>Non- SCC group                                 | 6 weekes         | n/a | n/a      | n/a |         | £25.00  | £30.00  | £30.00  | £32.00  | 7%  | Host venue                   | increase to cover staff costs       |
| Lecture / talk  | Maximum 2 hours. | n/a | n/a      | n/a | £215.00 | £220.00 | £220.00 | £220.00 | £220.00 | 0%  | Host venue                   | same as this yr                     |
| <b>Venue Hire -EDUCATION USE ONLY</b>   |                  |     |          |     |         |         |         |         |         |     |                              |                                     |
| Solent suit - lunch space   | 1 hour           |     |          |     | £24.00  | £24.00  | £25.00  | £25.00  | £30.00  | 20% | Civic Centre                 | same as this yr                     |
| Westgate Hall - lunch space   | 1 hour           |     |          |     |         |         | £25.00  | £25.00  | £30.00  | 20% | Westgate Hall                | same as this yr                     |
| Tudor house education room - lunch space  | 1 hour           |     |          |     |         |         | £20.00  | £20.00  | £24.00  | 20% | Tudor House                  | Increase to allow higher yield      |
| Tudor House and Westgate hall simultaneously - lunch space                        | 1 hour           |     |          |     |         |         | £35.00  | £35.00  | £35.00  | 0%  | Tudor house and Westgatehall | same as this yr                     |
| Sea City - Lunch space  | 1/2 hour         |     |          |     |         |         | £20.00  | £20.00  | £20.00  | 0%  | Sea City                     | same as this yr                     |
| Sea City education room - lunch space   | 1 hour           |     |          |     |         |         | £20.00  | £20.00  | £20.00  | 0%  | Sea City                     | same as this yr                     |
| Sea City - Lunch space and use of one education room simultaneously - lunch space | 1/2 hour         |     |          |     |         |         | £35.00  | £35.00  | £35.00  | 0%  | Sea City                     | same as this yr                     |
| Art Gallery education room - school and low income group hire                     | 1 hour           |     |          |     |         | £10.00  | £10.00  | £10.00  | £15.00  | 50% | Civic Centre                 | Increase to allow higher yield      |
| Sea city education room - school and low income group hire                        | 1 hour           |     |          |     |         | £0.00   | £10.00  | £10.00  | £15.00  | 50% | Sea City                     | Increase to allow higher yield      |
| Tudor House education room - school and low income group hire                     | 1 hour           |     |          |     |         | £0.00   | £10.00  | £10.00  | £15.00  | 50% | Tudor House                  | Increase to allow higher yield      |
| <b>Pre-booked group entry</b>   |                  |     |          |     |         |         |         |         |         |     |                              |                                     |
| Child Tudor House   |                  | 8   |          |     |         | £2.00   | £2.00   | £2.00   | £2.00   | 0%  | Tudor house                  | same as this yr                     |
| Adult Tudor House   |                  | 8   |          |     |         | £3.75   | £3.75   | £3.75   | £3.75   | 0%  | Tudor house                  | same as this yr                     |
| Concession Tudor house  |                  | 8   |          |     |         | £2.75   | £2.75   | £2.75   | £3.75   | 36% | Tudor house                  | Increase to mirror entrance charges |
| Child Sea City  |                  | 8?  |          |     |         |         | £5.00   | £5.00   | £6.00   | 20% | Sea City                     | Increase to mirror entrance charges |
| Adult Sea City  |                  | 10  |          |     |         |         | £6.50   | £6.50   | £6.50   | 0%  | Sea City                     | same as this yr                     |
| Concession Sea City   |                  | 8?  | Sea City |     |         |         | £5.00   | £5.00   | £6.50   | 30% | Sea City                     | Increase to mirror entrance charges |

### Mytime Active - Southampton City Golf Course (Weekend Prices)

| Activity Categorisation             | Price Information |         |         |            | Comments  |
|-------------------------------------|-------------------|---------|---------|------------|---|
| Weekend                             | 2012/13           | 2013/14 | 2014/15 | % increase |   |
| 18 Hole Adult                       | £27               | £27     | £28     | 4%         | In line with inflation and lower than all competitors |
| 9 Hole Adult                        | £12               | £12     | £12     | 0%         | to Promote usage                                      |
| 18 Hole Junior                      | £14               | £14     | £12     | -11%       | to promote usage                                      |
| 9 Hole Junior                       | £7                | £7      | £8      | 14%        | Cheaper than all competition                          |
| Society Booking Weekend Summer      | £108              | £108    | £108    | 0%         | To promote usage                                      |
| Society Booking Weekend Winter      | £108              | £108    | £108    | 0%         | To promote usage                                      |
| <b>SEASON TICKETS</b>               |                   |         |         |            |   |
| 7 Day Adult                         | £650              | £650    | £675    | 3.8%       | inflation and no change for 2 years                   |
| 7 Day Concessionary - PM membership | £495              | £425    | £465    | 9.4%       | To be phased out only have 7 members on this category |
| 7 Day Teen                          | £195              | £95     | £95     | 0.0%       | To promote usage                                      |
| 7 Day Intermediate                  | £440              | £275    | £275    | 0.0%       | To promote usage                                      |
| <b>Junior Season Ticket</b>         |                   |         |         |            |   |
| 7 Day Junior                        | £95               | £65     | £65     | 0.00%      | To promote usage                                      |

**NOTE: % are rounded up or down**

**2% Overall increase**

### Mytime Active - Southampton City Golf Course (Weekday Prices)

| Activity Categorisation        | Price Information |         |             |            | Comments  |
|--------------------------------|-------------------|---------|-------------|------------|---|
| Weekday                        | 2012/13           | 2013/14 | 2014/15     | % increase | Comments on Pricing   |
| 18 Hole Adult                  | £21               | £22     | <b>£23</b>  | 4.5%       | Inflation and cheaper than all competitors                              |
| 9 Hole Adult                   | £9                | £9      | <b>£10</b>  | 11.1%      | Cheaper than all competitors  |
| 18 Hole Concession             | £16               | £15     | <b>£17</b>  | 13.3%      | Price is already reduced from rack of weekend                           |
| 9 Hole Concession              | £7                | £7      | <b>£9</b>   | 28.6%      | Bring it in line with other courses and is cheaper than rack of weekend |
| 18 Hole Junior                 | £10               | £8      | <b>£8</b>   | 0.0%       | to promote usage  |
| 9 Hole Junior                  | £6                | £6      | <b>£6</b>   | 0.0%       | to promote usage  |
| Society Booking Weekday Summer | £80               | £80     | <b>£80</b>  | 0.0%       | to promote usage  |
| Society Booking Weekday Winter | £60               | £60     | <b>£60</b>  | 0.0%       | to promote usage  |
| <b>Miscellaneous</b>           |                   |         |             |            |   |
| Locker Rental                  | £18               | £20     | <b>£25</b>  | 25.00%     | Lockers are always sold out!  |
| Locker Key Deposit             | £16               | £5      | <b>£5</b>   | 0.00%      | This is a refundable deposit.   |
| <b>SEASON TICKETS</b>          |                   |         |             |            |   |
| 5 Day Adult                    | £440              | £440    | <b>£440</b> | 0.00%      | to promote usage  |
| 5 Day Concessionary            | £300              | £325    | <b>£375</b> | 15%        | Cheaper than all competitors  |

**NOTE: % are rounded up or down**

**8% Overall increase**

### Mytime Active - Southampton City Golf Course (Friday Prices)

| Activity Categorisation        | Price Information |         |            |            | Comments                           |
|--------------------------------|-------------------|---------|------------|------------|------------------------------------|
|                                | 2012/13           | 2013/14 | 2014/15    | % increase |                                    |
| <b>Friday Prices</b>           |                   |         |            |            |                                    |
| 18 Hole Adult                  | £22               | £23     | <b>£24</b> | 4%         | inflation                          |
| 9 Hole Adult                   | £10               | £10     | <b>£10</b> | 0%         | to promote usage                   |
| 18 Hole Concession             | £17               | £15     | <b>£17</b> | 13%        | Still cheaper than all competitors |
| 9 Hole Concession              | £7                | £7      | <b>£8</b>  | 14%        | as above                           |
| 18 Hole Junior                 | £10               | £8      | <b>£8</b>  | 0%         | to promote usage                   |
| 9 Hole Junior                  | £6                | £6      | <b>£6</b>  | 0%         | to promote usage                   |
| Society Booking Weekday Summer | £84               | £92     | <b>£96</b> | 4%         | inflation                          |
| Society Booking Weekday Winter | N/A               | £80     | <b>£80</b> | 0%         | to promote usage                   |

**NOTE: % are rounded up or down**

**5% Overall**

Active Nation - Indoor Wetside

| Activity Categorisation                                  | Course Detail                  | Price Information |               |               |            |                  |                  |                  |            | Comments   |
|--|--------------------------------|-------------------|---------------|---------------|------------|------------------|------------------|------------------|------------|--|
|  |                                | Quays 2012/13     | Quays 2013/14 | Quays 2014/15 | % increase | Bitterne 2012/13 | Bitterne 2013/14 | Bitterne 2014/15 | % increase |  |
| <b>WETSID OFF PEAK</b>                                   |                                |                   |               |               |            |                  |                  |                  |            |  |
| Adult Swim. (Access to all pools except for fun session) | No Set Duration (With Card)    | £4.00             | £4.30         | £4.50         | 4.7%       | £3.30            | £3.40            | £3.50            | 2.9%       | Card.  |
| Family Swim  | No Set Duration                | £12.50            | £12.50        | £13.00        | 4.0%       | £10.00           | £10.30           | £10.70           | 3.9%       | Card.  |
| Junior / Older non member                                | Blc -No Set Duration           | £2.85             | £3.00         | £3.10         | 3.3%       | £2.40            | £2.50            | £2.60            | 4.0%       | Card.  |
| Parent & toddler   | Blc -No Set Duration           | £4.60             | £4.75         | £5.00         | 5.3%       |                  |                  |                  |            |  |
| Aquafit  | Blc 45 mins                    | £5.70             | £5.90         | £6.10         | 3.4%       | £5.20            | £5.40            | £5.60            | 3.7%       |  |
| Fitness and swim   | session                        | £6.90             | £7.20         | £7.50         | 4.2%       |                  |                  |                  |            |  |
| GP Hydro Fit 16 sessions                                 |                                | £3.90             | n/a           |               |            |                  |                  |                  |            |  |
| <b>WETSID STANDARD</b>                                   |                                |                   |               |               |            |                  |                  |                  |            |  |
| Family swim  | Blc & Q -No Set Duration       | £15.00            | £15.00        | £15.50        | 3.3%       | £12.00           | £12.50           | £13.00           | 4.0%       | Card.  |
| *Junior/ Older non member swim                           | Blc -No Set Duration           | £3.25             | £3.40         | £3.50         | 2.9%       | £2.70            | £2.80            | £2.90            | 3.6%       | Card.  |
| Adult Swim ( access to all pools except fun session)     | Blc -No Set Duration- Q 55mins | £5.10             | £5.40         | £5.60         | 3.7%       | £4.10            | £4.20            | £4.30            | 2.4%       | Propose to add a £0.20 charge if Supporter does not have a Supporter Card. |
| Aquafit/Aquaerobics                                      | Blc 45mins                     | £5.80             | £6.00         | £6.20         | 3.3%       | £5.50            | £5.70            | £5.90            | 3.5%       |  |
| adult swim lesson  | 45 mins                        | £8.40             | £8.65         | £9.00         | 4.0%       |                  |                  |                  |            |  |
| adult swim lesson  | 30 mins                        | £6.30             | £6.50         | £6.70         | 3.1%       | £5.00            | £5.20            | £6.40            | 23.1%      |  |
| Main Pool Hire   | Blc 60mins                     | £142.00           | £148.00       | £155.00       | 4.7%       | £85.00           | £87.50           | £90.00           | 2.9%       |  |
| Junior lessons /swim tots lessons                        | Blc 30mins                     | £5.90             | £6.10         | £6.30         | 3.3%       | £4.80            | £5.00            | £5.10            | 2.0%       |  |
| Adult and Child lessons                                  | 30 mins                        | £5.90             | £6.10         | £6.30         | 3.3%       | £4.80            | £5.00            | £5.10            | 2.0%       |  |
| 1-2-1 Swimming lessons                                   | Blc 30mins                     | £18.50            | £19.00        | £19.50        | 2.6%       | £14.00           | £14.50           | £15.50           | 6.9%       |  |
| swimming Instructor (extra for schools)                  | Blc 60mins                     | £21.00            | £21.50        | £22.10        | 2.8%       | £21.00           | £21.70           | £22.10           | 1.8%       |  |
| Up to 35 (BLC Party hire pool only)                      | Blc 60mins                     |                   |               |               |            | £85.00           | £99.00           | £99.00           | 0.0%       |  |
| Up to 35 + Inflatable (BLC)                              | Blc 60mins                     |                   |               |               |            | £100.00          | £99.00           | £99.00           | 0.0%       |  |
| Aquanatal  | 40mins                         | £5.70             | £5.90         | £6.10         | 3.4%       | £5.20            | £5.40            | £5.60            | 3.7%       |  |
| Certification - swim lessons                             |                                | £3.10             | £3.20         | £3.30         | 3.1%       | £3.10            | £3.20            | £3.30            | 3.1%       |  |
| Certification - gym / tramp                              |                                |                   |               |               |            |                  |                  |                  |            |  |
| Dive Certificates  |                                | £1.50             | £1.60         | £1.70         | 6.2%       |                  |                  |                  |            |  |
| *Dive Pool Hire - Discount                               |                                | £72.00            | £75.00        | £80.00        | 6.7%       |                  |                  |                  |            |  |
| *Dive Pool Hire  |                                | £100.00           | £105.00       | £110.00       | 4.8%       |                  |                  |                  |            |  |
| school & instructors                                     |                                | £75.00            | £78.00        | £80.00        | 2.6%       |                  |                  |                  |            |  |
| main pool discount                                       |                                | £100.00           | £105.00       | £110.00       | 4.8%       |                  |                  |                  |            |  |
| lane hire for clubs                                      |                                | £12.50            | £13.00        | £13.50        | 3.8%       |                  |                  |                  |            |  |
| Private lane hire  |                                | £24.00            | £25.00        | £25.50        | 2.0%       |                  |                  |                  |            |  |
| Leisure Pool hire  |                                | £150.00           | £99.00        | £99.00        | 0.0%       |                  |                  |                  |            |  |
| sauna,steam with free swim                               |                                | £7.40             | £7.65         | £7.90         | 3.3%       |                  |                  |                  |            |  |
| Swim for Fitness (Non Member)                            |                                | £5.40             | £5.60         | £5.80         | 3.6%       |                  |                  |                  |            |  |
| Swim for Fitness (Platinum Member)                       |                                | £3.90             | £4.10         | £4.20         | 2.4%       |                  |                  |                  |            |  |
| Fitness suite & swim                                     |                                | £9.20             | £9.50         | £10.00        | 5.3%       |                  |                  |                  |            |  |
| Diving lessons   |                                | £6.10             | £6.30         | £6.50         | 3.2%       |                  |                  |                  |            |  |
| institute swim   |                                | £1.50             | £1.60         | £1.70         | 6.2%       |                  |                  |                  |            |  |
| Replace carpark pass                                     |                                | £25.00            | £25.00        | £25.00        | 0.0%       |                  |                  |                  |            |  |
| Diving Guest   |                                | £7.20             | £7.50         | £7.70         | 2.7%       |                  |                  |                  |            |  |
| Stunt training   |                                | £25.00            | £25.75        | £26.50        | 2.9%       |                  |                  |                  |            |  |
| Prive Dive lessons                                       |                                | £28.00            | £29.00        | £30.00        | 3.4%       |                  |                  |                  |            |  |
| Adult dive int pay                                       |                                | £7.60             | £7.90         | £8.20         | 3.8%       |                  |                  |                  |            |  |
| TID runner up  |                                | £25.50            | £26.50        | £27.50        | 3.8%       |                  |                  |                  |            |  |

| Activity Categorisation        | Course Detail | Price Information |               |               |            |                  |                  | Comments         |            |
|--------------------------------|---------------|-------------------|---------------|---------------|------------|------------------|------------------|------------------|------------|
| List of all Wetside Activities | Duration      | Quays 2012/13     | Quays 2013/14 | Quays 2014/15 | % increase |                  |                  |                  |            |
|                                |               |                   |               |               |            | Bitterne 2012/13 | Bitterne 2013/14 | Bitterne 2014/15 | % increase |
| Hol Dive crash course          |               | £36.60            | £37.50        | £38.50        | 2.7%       |                  |                  |                  |            |
| Full day dive camp             |               | £35.00            | £36.00        | £37.00        | 2.8%       |                  |                  |                  |            |
| Half day dive camp             |               | £18.50            | £19.00        | £19.50        | 2.6%       |                  |                  |                  |            |
| Teenage dive course            |               | £47.00            | £48.50        | £50.00        | 3.1%       |                  |                  |                  |            |
| Diving clinic                  |               | £6.20             | £6.40         | £6.60         | 3.1%       |                  |                  |                  |            |
| TID T shirts                   |               | £7.75             | £8.00         | £8.20         | 2.5%       |                  |                  |                  |            |
| Underwater photos              |               | £12.50            | £13.00        | £13.50        | 3.8%       |                  |                  |                  |            |
| Baby resus                     |               | £5.30             | £5.50         | £5.70         | 3.6%       |                  |                  |                  |            |
| Deep water work out            |               | £5.80             | £6.00         | £6.20         | 3.3%       |                  |                  |                  |            |
| Deep water work out - platinum |               | £3.20             | £3.35         | £3.50         | 4.5%       |                  |                  |                  |            |
| YoYo Divers                    |               | £66.00            | £68.50        | £70.00        | 2.2%       |                  |                  |                  |            |
| Diving SDA DD's                |               |                   |               |               |            |                  |                  |                  |            |
| 1 session per week             | As per SLA    | £37.00            | £38.00        | £39.00        | 2.6%       |                  |                  |                  |            |
| 2 sessions per week            | As per SLA    | £50.25            | £52.00        | £53.50        | 2.9%       |                  |                  |                  |            |
| 3 session per week             | As per SLA    | £60.50            | £62.00        | £64.00        | 3.2%       |                  |                  |                  |            |
| 4 sessions per week            | As per SLA    | £69.00            | £71.00        | £73.00        | 2.8%       |                  |                  |                  |            |
| 5 session per week             | As per SLA    | £75.50            | £77.00        | £79.50        | 3.2%       |                  |                  |                  |            |
| 6 sessions per week            | As per SLA    | £80.50            | £82.00        | £84.50        | 3.0%       |                  |                  |                  |            |
| 7 session per week             | As per SLA    | £85.00            | £87.00        | £89.50        | 2.9%       |                  |                  |                  |            |



| Activity Categorisation                  | Course Detail | Price Information |                  |                  |            |                      |                      |                      |            |               |               |               |            | Comments            |
|--|---------------|-------------------|------------------|------------------|------------|----------------------|----------------------|----------------------|------------|---------------|---------------|---------------|------------|---------------------|
|  |               | BITTERNE 2012/13  | Bitterne 2013/14 | BITTERNE 2014/15 | % increase | Chamberlayne 2012/13 | Chamberlayne 2013/14 | Chamberlayne 2014/15 | % increase | Quays 2012/13 | Quays 2013/14 | Quays 2014/15 | % increase |                     |
| List of all Dryside Activities           | Duration      |                   |                  |                  |            |                      |                      |                      |            |               |               |               |            |                     |
| *Yoga @ The Quays                        | 1hr 45        |                   |                  |                  |            |                      |                      |                      |            | £8.10         | £8.40         | £8.70         | 3.6%       |                     |
| *Conference Room Hire                    | 60mins        |                   |                  |                  |            |                      |                      |                      |            | £37.00        | £38.50        | £40.00        | 3.9%       |                     |
| *Conference Room Hire(DISC)              | 60mins        |                   |                  |                  |            |                      |                      |                      |            | £30.00        | £31.50        | £32.50        | 3.2%       | Room hire per hour. |
| Core Conditioning                        | 45mins        |                   |                  |                  |            |                      |                      |                      |            | £4.00         | £4.20         | £4.40         | 4.8%       |                     |
| Children's yoga                          |               |                   |                  |                  |            |                      |                      |                      |            | £4.40         | £4.50         | £4.70         | 4.4%       |                     |
| YFA grad                                 |               | £3.90             | £4.10            | £4.00            | -2.4%      | £3.90                | £4.10                | £4.00                | -2.4%      | £3.90         | £4.10         | £4.30         | 4.9%       |                     |
| Toddle gym                               |               | N/A               |                  |                  |            | N/A                  |                      |                      |            | £3.80         | £4.00         | £4.20         | 5.0%       |                     |
| <b>Gym Membership</b>                    |               |                   |                  |                  |            |                      |                      |                      |            |               |               |               |            |                     |
| Legacy package (Direct Debit per month)  |               |                   | 46.00            | 46.00            | 0.0%       |                      | 46.00                | 46.00                | 0.0%       |               | 46.00         | 46.00         | 0.0%       |                     |
| Full package (Direct Debit per month)    |               |                   | 25.00            | 25.00            | 0.0%       |                      | 25.00                | 25.00                | 0.0%       |               | 25.00         | 25.00         | 0.0%       |                     |
| Just Gym package Direct Debit per month) |               |                   | 15.99            | 15.99            | 0.0%       |                      | 15.99                | 15.99                | 0.0%       |               | 15.99         | 15.99         | 0.0%       |                     |

## Active Nation - Southampton Water Activity Centre (SWAC)

| Activity Categorisation  |   |           |                  |             | Course Detail |           |
|--|---|-----------|------------------|-------------|---------------|-----------|
| Activity type  | Activity/Product                                | 2013/2014 | 2014/2015        | Variance    | Places        | Time      |
| <b>RECREATIONAL ACCESS</b>   |   |           |                  |             |               |           |
| Sailing program  | Junior  | £15.00    | <b>£15.50</b>    | 3%          | 6             | 2.5 Hours |
|  | Adult   | £20.00    | <b>£20.60</b>    | 3%          | 3             | 2.5 Hours |
|  | Sailabilty                                      | £8.50     | <b>£8.80</b>     | 4%          | 6             | 2.5 Hours |
| <b>SUBSCRIPTIONS</b>   |   |           |                  |             |               |           |
| Memberships*   | Adult membership (Sailing)                      | £360.00   | <b>£375.00</b>   | 4%          | N/A           | N/A       |
| <i>*Memberships are not a bookable course but a product to be sold through the retail till</i> | Junior membership (Sailing)                     | £240.00   | <b>£250.00</b>   | 4%          | N/A           | N/A       |
|  | Family membership (Sailing)                     | £720.00   | <b>£745.00</b>   | 3%          | N/A           | N/A       |
|  | Additional Child (Sailing)                      | £120.00   | <b>£125.00</b>   | 4%          | N/A           | N/A       |
|  | Adult membership (Active Outdoor)               | £480.00   | <b>£495.00</b>   | 3%          | N/A           | N/A       |
|  | Junior membership (Active Outdoor)              | £360.00   | <b>£375.00</b>   | 4%          | N/A           | N/A       |
|  | Family membership (Active Outdoor)              | £1,110.00 | <b>£1,145.00</b> | 3%          | N/A           | N/A       |
|  | Additional Child (Active Outdoor)               | £165.00   | <b>£170.00</b>   | 3%          | N/A           | N/A       |
|  | Adult membership (Super Active)                 | £720.00   | <b>£745.00</b>   | 3%          | N/A           | N/A       |
|  | Junior membership (Super Active)                | £399.00   | <b>£415.00</b>   | 4%          | N/A           | N/A       |
|  | Family membership (Super Active)                | £1,450.00 | <b>£1,495.00</b> | 3%          | N/A           | N/A       |
|  | Additional Child (Super Active)                 | £249.00   | <b>£260.00</b>   | 4%          | N/A           | N/A       |
| <b>PRIVATE TUITION</b>   |   |           |                  |             |               |           |
| Sailing Tuition  | Individual tutiion                              | £35.00    | <b>£36.00</b>    | 3%          | 1             | 1 hour    |
|  |   | £229.00   | <b>£235.00</b>   | 3%          | 1             | 1 day     |
|  | Additional person p hour                        | £15.00    | <b>£16.00</b>    | 7%          | N/A           | 1 hour    |
|  | Additional person p day                         | £50.00    | <b>£52.00</b>    | 4%          |               | 1 day     |
| Powerboat expeirences  | Individual tuition (fuel charge on top)         | £39       | <b>£41.00</b>    | 5%          | 1             | 1 hour    |
|  | Own boat tuition                                | £249      | <b>£260.00</b>   | 4%          | 1             | 1 day     |
| <b>COURSES</b>   |   |           |                  |             |               |           |
| Rowing   | Recreational Rowing                             | 5.00      | <b>£5.20</b>     | 4%          | 6             | 1hr       |
|  | Learn to Row                                    | 90.00     | <b>£95.00</b>    | 6%          | 6             | 2 hours   |
| Sailing Experiences  | Discovery                                       | 10.00     | <b>£10.50</b>    | 5%          | 3             | 1 Hours   |
|  | Discovery                                       | 29.00     | <b>£30.00</b>    | 3%          | 3             | 2.5 Hrs   |
|  | Introduction to Sailing                         | 88.00     | <b>£91.00</b>    | 3%          | 4             | 1 day     |
| Sailing Courses  | RYA Level 1                                     | 206.00    | <b>£213.00</b>   | 3%          | 3             | 2 days    |
|  | RYA Level 2                                     | 206.00    | <b>£213.00</b>   | 3%          | 3             | 2 days    |
|  | RYA Level 3                                     |           |                  | New Product |               | 2 days    |
|  | RYA Level 1 & 2 combined mon - fri              | 362.00    | <b>£375.00</b>   | 4%          | 3             | 3 days    |
|  | RYA level 1 and Level 2 book together discount! |           | <b>£365.00</b>   | New Product | 3             | 4 days    |

| Activity Categorisation            |   |           |           |             | Course Detail |             |
|------------------------------------|---|-----------|-----------|-------------|---------------|-------------|
| Activity type                      | Activity/Product                              | 2013/2014 | 2014/2015 | Variance    | Places        | Time        |
|                                    | Keelboat Level 1                              | £260      | £268.00   | 3%          | 4             | 2 days      |
|                                    | Keelboat Level 2                              | £260      | £268.00   | 3%          | 4             | 2 days      |
|                                    | Keel Boat Level 3                             |           |           | New Product | 4             | 2           |
|                                    | RYA Youth stage 1                             | £150      | £155.00   | 3%          | 6             | 2 days      |
|                                    | RYA Youth stage 2                             | £150      | £155.00   | 3%          | 6             | 2 days      |
|                                    | RYA Youth stage 3                             | £150      | £155.00   | 3%          | 6             | 2 days      |
|                                    | RYA Youth stage 4                             | £150      | £155.00   | 3%          | 6             | 2 days      |
|                                    | RYA Youth stage 1 (6 week term)               |           |           | New Product | 6             | 3 days      |
|                                    | RYA Youth stage 2 (6 week term)               |           |           | New Product | 6             | 3 days      |
|                                    | RYA Youth stage 3 (6 week term)               |           |           | New Product | 6             | 3 days      |
|                                    | RYA Youth stage 4 (6 week term)               |           |           | New Product | 8             | 3 days      |
| Sailing Instructor Courses         | Dinghy Instructor pre-entry Training/ass      | £199      | £205.00   | 3%          | 6             | 2 days      |
|                                    | Dinghy Instructor Pre-entry Assessment        | £99       | £105.00   | 6%          |               | 1 Day       |
|                                    | Dinghy Instructor                             | £349      | £360.00   | 3%          | 6             | 5 days      |
|                                    | Senior Dinghy Instructor                      | £349      | £360.00   | 3%          | 12            | 4 days      |
|                                    | Tidal Endorsement Training & Assessment (1:1) | £229      | £235.00   | 3%          | 1             | 1 day       |
| Powerboat Courses                  | RYA Level 1                                   | £135      | £140.00   | 4%          | 3             | 1 day       |
|                                    | RYA Level 2                                   | £310      | £320.00   | 3%          | 3             | 2 days      |
|                                    | RYA Intermediate                              | £345      | £360.00   | 4%          | 3             | 2 days      |
|                                    | RYA Advanced                                  | £365      | £380.00   | 4%          | 3             | 2 days      |
|                                    | RYA Safety boat                               | £345      | £360.00   | 4%          | 3             | 2 days      |
| Powerboat Instructor Courses       | Powerboat skills assessment                   | £155      | £160.00   | 3%          | 6             | 1 days      |
|                                    | Powerboat Instructor                          | £365      | £380.00   | 4%          | 6             | 3 days      |
|                                    | PB Skills assesment & Instructor course       |           | £409.00   | New Product |               |             |
|                                    | Advanced Powerboat Instructor                 | £349      | £360.00   | 3%          | 6             | 2 days      |
|                                    | Night Time Experience builder (1:3)           | £249      | £256.00   | 3%          | 1             | 1 evening   |
|                                    | Night Time Experience builder p person        |           | £99.00    | New Product |               |             |
| Shorebased and Navidgation Courses | RYA Sea Survival                              | £125      | £130.00   | 4%          | 12            | 1 day       |
|                                    | RYA VHF (DSC)                                 | £99       | £105.00   | 6%          | 12            | 1 day       |
|                                    | RYA Essential Navigation & Seamship           | £99       | £105.00   | 6%          | 12            | 2 day       |
|                                    | RYA Day Skipper Theory (wkends)               | £349      | £360.00   | 3%          | 12            | 6 days      |
|                                    | RYA Day Skipper Theory (evenings)             | £349      | £360.00   | 3%          | 12            | 22 evenings |
|                                    | RYA Coastel/Yatch Master Theory (wkends)      | £349      | £360.00   | 3%          | 12            | 6 days      |
|                                    | ISAF course                                   | £129      | £135.00   | 5%          | 12            | 1 day       |
|                                    | Sea Survival & ISAF course                    |           |           |             | 12            | 2 days      |
| First Aid Courses                  | RYA First Aid course                          | £99       | £105.00   | 6%          | 12            | 1 day       |

| Activity Categorisation   |   |           |           |             | Course Detail |        |
|---------------------------|---|-----------|-----------|-------------|---------------|--------|
| Activity type             | Activity/Product                        | 2013/2014 | 2014/2015 | Variance    | Places        | Time   |
|                           | Paediatric First Aid                    | £140      | £145.00   | 4%          | 12            | 1 day  |
|                           | HSE Emergency First Aid at Work         | £110      | £115.00   | 5%          | 12            | 1 day  |
|                           | HSE First Aid at Work                   | £220      | £225.00   | 2%          | 12            | 3 day  |
|                           | HSE First Aid at Work refresher         | £165      | £170.00   | 3%          | 12            | 2 day  |
| <b>HOLIDAY ACTIVITIES</b> |   |           |           |             |               |        |
| Holiday activities        | Watersports fun day                     | £45       | £47.50    | 6%          | 6             | 1 day  |
|                           | Junior Beginner                         | £229      | £235.00   | 3%          | 6             | 5 days |
|                           | Teen Beginner                           | £229      | £235.00   | 3%          | 6             | 5 days |
|                           | RYA Youth stage 3                       | £229      | £235.00   | 3%          | 6             | 5 days |
|                           | RYA Youth stage 4                       | £229      | £235.00   | 3%          | 8             | 5 days |
|                           | Improver sailing                        | £229      | £235.00   | 3%          | 6             | 5 days |
|                           | Sailing with Spinnakers                 |           |           | New Product | 8             | 2 days |
|                           | Start racing                            |           |           | New Product | 8             | 2 days |
|                           | Seamanship Skills                       |           |           | New Product | 8             | 2 days |
|                           | Day Sailing                             |           |           | New Product | 8             | 2 days |
|                           | Performance sailing                     |           |           | New Product | 8             | 2 days |
| <b>GROUPS</b>             |   |           |           |             |               |        |
| Groups                    | School SAIL – ½ day 'SO' postcode       | £79       | £82.50    | 4%          | 6             | 0.5    |
|                           | School SAIL – ½ day                     | £99       | £105.00   | 6%          | 6             | 0.5    |
|                           | School POWER – ½ day 'SO' postcode      | £79       | £82.50    | 4%          | 3             | 0.5    |
|                           | School POWER - RIVER TRIP 'SO' postcode | £310      | £320.00   | 3%          | 10            | 1      |
|                           | School POWER – ½ day                    | £89       | £105.00   | 18%         | 3             | 0.5    |
|                           | School POWER - RIVER TRIP               | £310      | £320.00   | 3%          | 10            | 1      |
|                           | Youth SAIL – ½ day 'SO' postcode        | £89       | £92.50    | 4%          | 6             | 0.5    |
|                           | Youth SAIL – ½ day                      | £99       | £105.00   | 6%          | 6             | 0.5    |
|                           | Youth POWER – ½ day 'SO' postcode       | £99       | £105.00   | 6%          | 8             | 0.5    |
|                           | Youth POWER - RIVER TRIP 'SO' postcode  | £310      | £320.00   | 3%          | 8             | 1      |
|                           | Youth POWER – ½ day                     | £125      | £130.00   | 4%          | 3             | 0.5    |
|                           | Youth POWER - RIVER TRIP                | £310      | £320.00   | 3%          | 10            | 1      |
| <b>PARTIES</b>            |   |           |           |             |               |        |
| Parties                   | Party package                           | £110      | £115.00   | 5%          | 6             | 0.5    |
| Parties (adult)           | Stag/Hen                                | £210      | £220.00   | 5%          | 1             | 2 days |
| <b>HIRE</b>               |   |           |           |             |               |        |
| Room Hire                 | Room Hire                               | £25       | £27.50    | 10%         | 1             | 1 hour |
|                           |   | £129      | £135.00   | 5%          | 1             | 1 day  |

Active Nation - Woodmill

| Activity Categorisation         |  | Price Detail |           |          | Course Detail |           | Comments  |
|---------------------------------|--|--------------|-----------|----------|---------------|-----------|---|
| Activity type                   | Activity/Product                             | 2013/2014    | 2014/2015 | Variance | Places        | Time      |   |
| <b>RECREATIONAL ACCESS</b>      |  |              |           |          |               |           |   |
| Paddling program                | Junior                                       | £15.00       | £10.00    | -33%     | 6             | 2.5 Hours |   |
|                                 | Adult  | £20.00       | £15.00    | -25%     | 3             | 2.5 Hours |   |
|                                 | Paddleability                                | £8.00        | £8.50     | 6%       | 6             | 2.5 Hours |   |
| <b>SUBSCRIPTIONS</b>            |  |              |           |          |               |           |   |
| Memberships*                    | Adult membership (Paddle)                    | £299.00      | £330.00   | 10%      | N/A           | N/A       |   |
|                                 | Junior membership (Paddle)                   | £199.00      | £220.00   | 11%      | N/A           | N/A       |   |
|                                 | Family membership (Paddle)                   | £599.00      | £680.00   | 14%      | N/A           | N/A       |   |
|                                 | Additional Child (Paddle)                    | £99.00       | £110.00   | 11%      | N/A           | N/A       |   |
|                                 | Adult membership (Active Outdoor)            | £399.00      | £480.00   | 20%      | N/A           | N/A       |   |
|                                 | Junior membership (Active Outdoor)           | £299.00      | £360.00   | 20%      | N/A           | N/A       |   |
|                                 | Family membership (Active Outdoor)           | £999.00      | £1,110.00 | 11%      | N/A           | N/A       |   |
|                                 | Additional Child (Active Outdoor)            | £149.00      | £165.00   | 11%      | N/A           | N/A       |   |
|                                 | Adult membership (Super Active)              | £599.00      | £720.00   | 20%      | N/A           | N/A       |   |
|                                 | Junior membership (Super Active)             | £399.00      | £399.00   | 0%       | N/A           | N/A       |   |
|                                 | Family membership (Super Active)             | £1,450.00    | £1,450.00 | 0%       | N/A           | N/A       |   |
| Additional Child (Super Active) | £249.00                                      | £249.00      | 0%        | N/A      | N/A           |           |   |
| <b>PRIVATE TUITION</b>          |  |              |           |          |               |           |   |
|                                 | Individual tutiion                           | £35.00       | £35.00    | 0%       | 1             | 1 hour    |   |
|                                 |  | £0.00        | £229.00   | New      | 1             | 1 day     |   |
|                                 | Additional person                            | £0.00        | £15.00    | New      | N/A           | N/A       |   |
| <b>COURSES</b>                  |  |              |           |          |               |           |   |
| Paddling Experiences            | Discovery                                    | £10.00       | £10.00    | 0%       | 3             | 2 Hours   |   |
|                                 | Day trips                                    | £80.00       | £40.00    | -50%     | 6             | 1 day     | Original price too high and did not attract anyone. |
|                                 | Expedition                                   | £295.00      | £210.00   | -29%     | 6             | 3 day     | Original price too high and did not attract anyone. |
| Climbing courses                | Explore Climbing                             | New          | £20.00    | New      | 12            | 2 hours   |   |
|                                 | NICAS Level 1                                | New          | £80.00    | New      | 8             | 1 day     |   |
|                                 | Explore Archery                              | New          | £20.00    | New      | 12            | 2 hours   |   |
| Paddling Courses                | BCU 1 Star                                   | £95.00       | £99.00    | 4%       | 8             | 1 day     |   |
|                                 | BCU 2 Star                                   | £149.00      | £155.00   | 4%       | 8             | 2 days    |   |
|                                 | BCU 3 Star Sea                               | £149.00      | £155.00   | 4%       | 6             | 2 days    |   |
|                                 | BCU 3 Star Whitewater                        | £149.00      | £155.00   | 4%       | 6             | 2 days    |   |
|                                 | BCU 3 Star Canoe                             | £149.00      | £155.00   | 4%       | 6             | 2 days    |   |
|                                 | BCU 3 Star Touring                           | New          | £155.00   | New      | 6             | 2 days    |   |
|                                 | Foundation Safety and Rescue Test (FSRT)     | £95.00       | £99.00    | 4%       | 6             | 1 day     |   |
| Paddling Instructor Courses     | UKCC Level 1 Coach (Training and Assessment) | £249.00      | £259.00   | 4%       | 12            | 4 days    |   |
|                                 | UKCC Level 2 Coach (Training)                | £249.00      | £259.00   | 4%       | 12            | 4 days    |   |
|                                 | UKCC Level 2 Coach (Assessment)              | £95.00       | £99.00    | 4%       | 4             | 1 day     |   |

| Activity Categorisation   |                                 | Price Detail |                |          | Course Detail |           | Comments |
|---|---------------------------------|--------------|----------------|----------|---------------|-----------|----------|
| Activity type   | Activity/Product                | 2013/2014    | 2014/2015      | Variance | Places        | Time      |          |
| <b>HOLIDAY ACTIVIITYS</b>   |                                 |              |                |          |               |           |          |
| Holiday activities  | Active Adventure Day            | £25.00       | <b>£25.00</b>  | 0%       | 8             | 1 day     |          |
|   | Active Adventure week           | £99.00       | <b>£99.00</b>  | 0%       | 8             | 5 day     |          |
|   | Paddlepower                     | £30.00       | <b>£30.00</b>  | 0%       | 8             | 1 day     |          |
| <b>GROUPS</b>   |                                 |              |                |          |               |           |          |
| Groups*<br><i>*Schools who do Multiactivity programmes get charged at WET prices.</i> | Group DRY – ½ day 'SO' postcode | £79.00       | <b>£79.00</b>  | 0%       | 12            | 0.5       |          |
|   | Group DRY – ½ day               | £99.00       | <b>£99.00</b>  | 0%       | 12            | 0.5       |          |
|   | Group WET – ½ day 'SO' postcode | £79.00       | <b>£79.00</b>  | 0%       | 8             | 0.5       |          |
|   | Group WET – ½ day               | £99.00       | <b>£99.00</b>  | 0%       | 8             | 1         |          |
| <b>PARTIES</b>  |                                 |              |                |          |               |           |          |
| Parties   | Party package                   | £99.00       | <b>£99.00</b>  | 0%       | 6             | 1.5 hours |          |
| Parties (adult)   | Stag/Hen                        | £199.00      | <b>£199.00</b> | 0%       | 8             | 0.5       |          |
| <b>HIRE</b>   |                                 |              |                |          |               |           |          |
| Hire  | Camping                         | £8.00        | <b>£8.00</b>   | 0%       | 1             | 1 Night   |          |
|   | Salmon Pool and Stoneham        | £389.00      | <b>£389.00</b> | 0%       | 1             | 1 day     |          |
|   | Fishing Sydicate                | £200.00      | <b>£200.00</b> | 0%       | 1             | N/A       |          |
|   | Salmon Pool Day                 | £195.00      | <b>£200.00</b> | 3%       | 3             | 1 Day     |          |
|   | Salmon Pool Day                 | £215.00      | <b>£220.00</b> | 2%       | 3             | 1 Night   |          |

### Active Nation - Outdoor Sports Centre

| Activity Categorisation   |                              | Price Detail |                |          | Course Detail   |
|---------------------------|------------------------------|--------------|----------------|----------|-----------------|
| Activity type             | Activity/Product             | 2013/2014    | 2014/2015      | Variance | Time            |
| Full Synthetic pitch hire | Peak adult                   | £82.00       | <b>£85.00</b>  | 3.7%     | 90 mins         |
|                           | Off Peak adult               | £72.00       | <b>£75.00</b>  | 4.2%     | 90 mins         |
|                           | Peak Adult                   | £62.50       | <b>£65.00</b>  | 4.0%     | 60 mins         |
|                           | Off peak Adult               | £52.00       | <b>£54.00</b>  | 3.8%     | 60 mins         |
|                           | Peak Junior                  | £62.50       | <b>£65.00</b>  | 4.0%     | 90 mins         |
|                           | Off Peak Junior              | £49.50       | <b>£51.50</b>  | 4.0%     | 90 mins         |
|                           | Peak Junior                  | £41.50       | <b>£43.00</b>  | 3.6%     | 60 mins         |
|                           | Off Peak Junior              | £31.50       | <b>£32.50</b>  | 3.2%     | 60 mins         |
| Half pitch Syn Hire       | Peak adult                   | £52.00       | <b>£54.00</b>  | 3.8%     | 90 mins         |
|                           | Off Peak adult               | £41.50       | <b>£43.00</b>  | 3.6%     | 90 mins         |
|                           | Peak Adult                   | £41.50       | <b>£43.00</b>  | 3.6%     | 60 mins         |
|                           | Off peak Adult               | £31.50       | <b>£32.50</b>  | 3.2%     | 60 mins         |
|                           | Peak Junior                  | £39.00       | <b>£40.00</b>  | 2.6%     | 90 mins         |
|                           | Off Peak Junior              | £31.50       | <b>£32.50</b>  | 3.2%     | 90 mins         |
|                           | Peak Junior                  | £31.50       | <b>£32.50</b>  | 3.2%     | 60 mins         |
|                           | Off Peak Junior              | £26.00       | <b>£27.00</b>  | 3.8%     | 60 mins         |
| Netball-per court         | Peak Adult                   | £12.50       | <b>£13.00</b>  | 4.0%     | 60 mins         |
|                           | Off peak adult               | £8.80        | <b>£9.00</b>   | 2.3%     | 60 mins         |
|                           | Peak Junior                  | £9.40        | <b>£9.80</b>   | 4.3%     | 60 mins         |
|                           | Off Peak Junior              | £6.25        | <b>£6.50</b>   | 4.0%     | 60 mins         |
| Tennis-per court          | Peak Adult                   | £7.30        | <b>£7.50</b>   | 2.7%     | 60 mins         |
|                           | Off peak adult               | £6.20        | <b>£6.40</b>   | 3.2%     | 60 mins         |
|                           | Peak Junior                  | £5.50        | <b>£5.70</b>   | 3.6%     | 60 mins         |
|                           | Junior Lessons               | £4.00        | <b>£4.00</b>   | 0.0%     | 60 mins         |
|                           | Adult Lessons                | £5.00        | <b>£5.00</b>   | 0.0%     | 60mins          |
|                           | Off Peak Junior              | £4.40        | <b>£4.50</b>   | 2.3%     | 60 mins         |
| Crazy Golf/Putting        | Per Round                    | £2.30        | <b>£2.30</b>   | 0.0%     | Per person      |
|                           | Putting                      | £1.00        | <b>£1.00</b>   | 0.0%     | Per person      |
| Athletics                 | Adult                        | £3.10        | <b>£3.20</b>   | 3.2%     | Per Session     |
|                           | Concession/Student           | £2.30        | <b>£2.40</b>   | 4.3%     | Per Session     |
| Grass Football/Rugby      | Adult match                  | £62.50       | <b>£65.00</b>  | 4.0%     | Per match       |
|                           | Junior/schools- Adult pitch  | £47.00       | <b>£48.00</b>  | 2.1%     | Per match       |
|                           | Junior/schools- Junior pitch | £31.50       | <b>£32.50</b>  | 3.2%     | Per match       |
| Cricket                   | Adult day                    | £57.00       | <b>£59.00</b>  | 3.5%     | 40 Overs a side |
|                           | Adult evening                | £41.50       | <b>£42.50</b>  | 2.4%     | 20 Overs a side |
|                           | Junior/schools day           | £43.00       | <b>£44.00</b>  | 2.3%     | 40 Overs a side |
|                           | Junior/schools evening       | £31.50       | <b>£32.50</b>  | 3.2%     | 20 Overs a side |
| Bowls                     | Adult Supporter              | £104.00      | <b>£108.00</b> | 3.8%     | Season          |
|                           | Concession Supporter         | £78.00       | <b>£81.00</b>  | 3.8%     | Season          |
|                           | Green Fees                   | £4.20        | <b>£4.20</b>   | 0.0%     | Per person      |
| Rounders                  | Adult                        | £21.00       | <b>£21.75</b>  | 3.6%     | Per match       |
|                           | Junior/schools               | £15.50       | <b>£16.00</b>  | 3.2%     | Per match       |
| Cross Country             | Venue Hire                   | £68.00       | <b>£70.00</b>  | 2.9%     | Per meeting     |

### Active Nation - Outdoor SNOW

| Activity Categorisation    |                                    | Price Detail |           |            | Course Detail |           |
|----------------------------|------------------------------------|--------------|-----------|------------|---------------|-----------|
| ACTIVITY GROUP             | Activity/Product                   | 2013/2014    | 2014/2015 | Variance   | Places        | Time      |
| <b>RECREATIONAL ACCESS</b> |                                    |              |           |            |               |           |
|                            | 2 hour activity pass               | £15.00       | £16.00    | 7%         | 1             | 2 hours   |
|                            | 30 day slope pass ...              | £30.00       | £30.00    | 0%         | 1             | N/A       |
| <b>SUBSCRIPTIONS</b>       |                                    |              |           |            |               |           |
|                            | Adult membership (Snow)            | N/A          | N/A       | N/A        | N/A           | N/A       |
|                            | Junior membership (Snow)           | N/A          | N/A       | N/A        | N/A           | N/A       |
|                            | Family membership (Snow)           | N/A          | N/A       | N/A        | N/A           | N/A       |
|                            | Additional Child (Snow)            | N/A          | N/A       | N/A        | N/A           | N/A       |
|                            | Adult membership (Active Outdoor)  | £0           | £480.00   | New Charge | N/A           | N/A       |
|                            | Junior membership (Active Outdoor) | £0           | £360.00   | New Charge | N/A           | N/A       |
|                            | Family membership (Active Outdoor) | £0           | £1,110.00 | New Charge | N/A           | N/A       |
|                            | Additional Child (Active Outdoor)  | £0           | £165.00   | New Charge | N/A           | N/A       |
|                            | Adult membership (Super Active)    | £0           | £720.00   | New Charge | N/A           | N/A       |
|                            | Junior membership (Super Active)   | £0           | £399.00   | New Charge | N/A           | N/A       |
|                            | Family membership (Super Active)   | £0           | £1,450.00 | New Charge | N/A           | N/A       |
|                            | Additional Child (Super Active)    | £0           | £249.00   | New Charge | N/A           | N/A       |
| <b>COURSES</b>             |                                    |              |           |            |               |           |
|                            | Discovery Session                  | £10.00       | £12.00    | 20%        | 10            | 1 hour    |
|                            | Garunteed to Sk/Board course       | £97.50       | £99.00    | 2%         | 10            | 6 Hours   |
|                            | Rediscover courses                 | £20.00       | £22.50    | 13%        | 10            | 2 Hours   |
|                            | Next steps courses                 | £20.00       | £22.50    | 13%        | 10            | 2 Hours   |
|                            | Breakthorugh classes               | £20.00       | £22.50    | 13%        | 10            | 2 Hours   |
| <b>PRIVATE TUITION</b>     |                                    |              |           |            |               |           |
|                            | Individual tutiion                 | £48.00       | £49.00    | 2%         | 1             | 1 hour    |
|                            | Half an hour bolt on               | £15.00       | £15.00    | 0%         | N/A           | 0.5 Hours |
|                            | Additional person                  | £12.50       | £15.00    | 20%        | N/A           | N/A       |
| <b>CLASSES</b>             |                                    |              |           |            |               |           |
|                            | Over 50's                          | £9.00        | £9.50     | 6%         | 10            | 1.5 Hours |
|                            | Race training session              | £16.00       | £16.50    | 3%         | 10            | 1.5 Hours |
|                            | Junior Snowsports Explore Session  | N/A          | N/A       | N/A        | N/A           | N/A       |
|                            | Junior Snowsports Club Session     | £13.50       | £12.00    | -11%       | 10            | 1 Hour    |
| <b>HOLIDAY ACTIVITIES</b>  |                                    |              |           |            |               |           |
|                            | One day activity camp              | £30.00       | £30.00    | 0%         | 8             | 1 day     |
|                            | Snow Camp (week)                   | N/A          | N/A       | N/A        | N/A           | N/A       |
| <b>DONUTS</b>              |                                    |              |           |            |               |           |
| Donuts                     | Individual                         | £11.00       | £12.00    | 9%         | 1             | 1 hour    |
|                            | Ringo Party                        | £110.00      | £120.00   | 9%         | 10            | 1 hour    |
|                            | Exclusive                          | N/A          | N/A       | N/A        | N/A           | N/A       |
| <b>HIRE</b>                |                                    |              |           |            |               |           |
| Hire                       | Room Hire Day                      | £125.00      | £125.00   | 0%         | 1             | 1 day     |
|                            | Room Hire per hour                 | £25.00       | £25.00    | 0%         | 1             | 1 Hour    |
| <b>GROUPS</b>              |                                    |              |           |            |               |           |

| Activity Categorisation                    |                                   | Price Detail |           |          | Course Detail |        |
|--|-----------------------------------|--------------|-----------|----------|---------------|--------|
| ACTIVITY GROUP                             | Activity/Product                  | 2013/2014    | 2014/2015 | Variance | Places        | Time   |
| Groups<br>(Schools/Youth/Charities Groups) | First session special             | N/A          | N/A       | N/A      | N/A           | N/A    |
|  | Additional person                 | £8.00        | £8.30     | 4%       | 8             | 1 hour |
|  | Standard 1 hour                   | £80.00       | £83.00    | 4%       | 8             | 1 hour |
|  | Course 6 week (per sesison price) | N/A          | N/A       | N/A      | N/A           | N/A    |
|  | Standard 2 hour session           | £150.00      | £150.00   | 0%       | 8             | 1 hour |
| Adult/Mixed groups                         | Standard 1 hour                   | £100.00      | £110.00   | 10%      | 8             | 1 hour |
|  | Course 6 week (per sesison price) | N/A          | N/A       | N/A      | N/A           | N/A    |
|  | Additional person                 | £10.00       | £11.00    | 10%      | 8             | 1 hour |